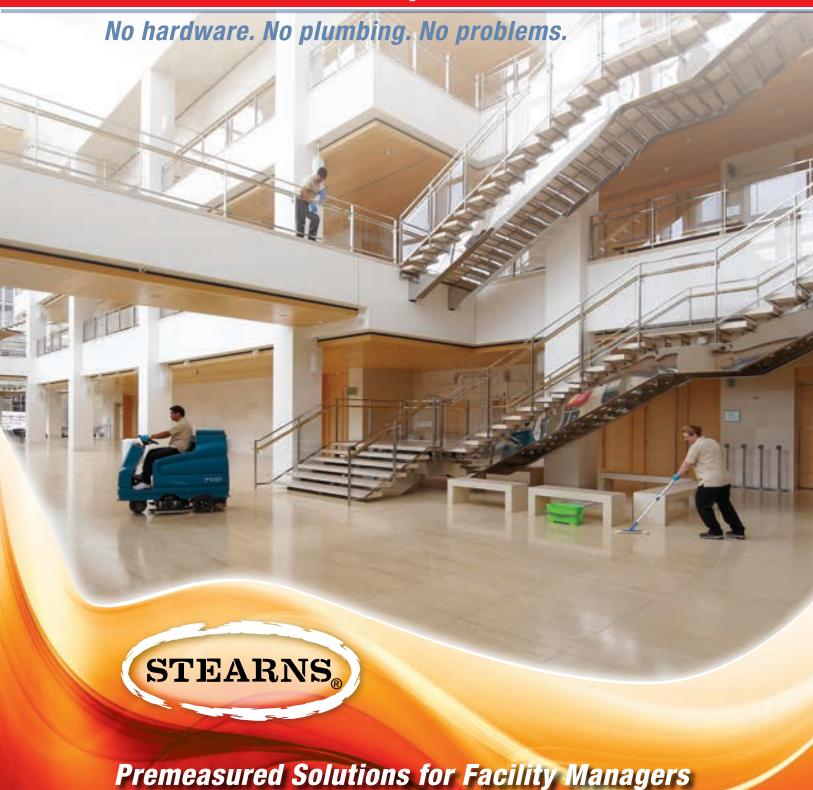


SIMPLIFYYour Dilution Control System



Worker Productivity & Consistent Results How do these challenges impact your business?



As a Facility Manager, your time is short. Your budget is limited. Employee turnover is frequent. Don't limit your staff's effectiveness with outdated equipment and methods.

It's time to meet the following challenges with confidence.

- Rising labor costs
- Dispensing equipment failure
- · Lack of consistent results
- Poor productivity and mishaps
- Weak product performance

Let Stearns simplify the cleaning process and exceed your expectations with the next generation of *One Packs Dispenser-Free Control Systems*®. You will find benefits you can believe in.

- Productive workers
- Consistent results
- Easily-trained workers
- Better bottom line
- Low startup costs

Premeasured Green Solutions Certified environmentally preferred products.



Clean your entire facility with a special line of Stearns One Packs™ Green Seal certified products in recyclable packaging while enhancing worker safety and minimizing environmental impact. These products are

formulated to meet the stringent standards of GS-37, and they conform to the California Air Resources Board's maximum allowable VOC levels.

- GS Extra-Strength Cleaner Concentrate*
- GS Neutral Cleaner Concentrate*
- GS Restroom & Bowl Cleaner Concentrate*
- GS Window Cleaner Concentrate*

*This product meets the Green Seal™ environmental standard for industrial and institutional cleaners based on its reduced human and environmental toxicity and reduced volatile organic compound content.

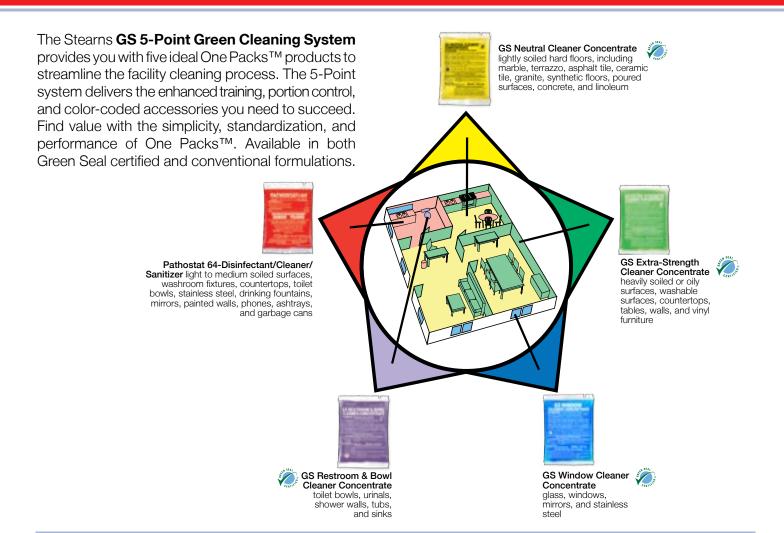
Since 1964, Stearns Packaging Corporation has been the foremost provider of premeasured liquid and powder cleaning systems for the janitorial and institutional markets.

The concept of premeasured products with reduced packaging, accurate measurement, and safe formulations has been the cornerstone of Stearns' product philosophy. It is our objective to help customers meet their goals by focusing on the principles of environmental sustainability.

In cooperation with government and environmental agencies, our ongoing evaluation of formulations and packaging technology ensures quality performance while reducing environmental impact.

Our products help Facility Managers save time and money by reducing waste, simplifying training, and doing a better job faster.

GS 5-Point Green Cleaning System Simplify training for the entire facility.

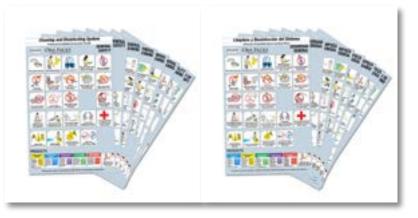


Universal Trainer Card Sets (English or Spanish)

Whether you are Team (Specialist) Cleaning or Zone Cleaning, the Stearns <u>Universal Trainer</u> laminated card sets provide your FTE's with a documented training program.

With graphic representation of every task in building maintenance, card sets are organized by task setting. Special attention is given to bathroom maintenance, general safety, and bloodborne pathogen compliance.

A unique feature of the Stearns <u>Universal Trainer</u> card sets are the visual relationships shown between the color of products and the surfaces they clean. The visual icons and color coding train workers without relying on the written word. *Complies with CIMS-GB requirements 3.6, 3.7, 4.1, 4.2, and 6.2.*



English Spanish



Dispenser-Free Software Applications Know your cost. Be competitive. Make money.

Dispenser-Free Savings Evaluator summarizes your savings:

- ✓ See what trips to the blend-center are costing you.
- ✓ Enter your staff's routine, wages, and benefits.
- ✓ Calculate your time, FTEs, and dollar savings.





Workloading Wizard gets you the answers:

- ✓ How many minutes will it take to complete a task? Clean an area?
- ✓ What happens to my cost when I add or subtract space?
- ✓ How do I choose the best cleaning method or maintenance plan?
- ✓ What will a wage increase do to my bottom line?
- ✓ How does a change in task frequency affect the cost?
- ✓ How many FTEs will be required?

Framework for Consistency Differentiate your company in new and profitable ways.



To elevate your organization, Stearns recommends you certify to the ISSA Cleaning Industry Management Standard (CIMS) that many facility owners and agencies are requiring from prospective service providers. CIMS and CIMS-GB offers a framework for structuring an entire organization – people, products, and cleaning procedures.

With staff trained in CIMS and CIMS-GB certification, Stearns can equip your organization with the software, regulatory resources, and proven products to accelerate your compliance with the Standard. As service expectations increase for all facility service providers – both Facility Managers and in-house organizations turn to Stearns and CIMS to better meet their customers' demands for consistent, high-quality services.

10 Measures of Success with Stearns



- No Waste Premeasured One Packs[™], Water Flakes[®], Quart'r Packs[®] and Quik Tank make perfect solutions without over-mixing.
- **2. Save Money** Pay for cleaning strength, not water or expensive dilution-control equipment.
- **3.** Easy Training No special instructions, just add one color-coded pack to water and that's it.
- **4.** Less Storage Store concentrated packs, not gallon containers or drums.
- **5. Inventory Control** Packs are easily counted for inventory and budgeting.
- **6. No Special Equipment** Eliminate complicated, trouble-prone dispensing machines.
- **7. Product Selection** More than 60 products for the most complete premeasured line in the industry.
- **8. Mix-and-Match Systems** Build your own systems for unique cleaning applications and facility requirements.
- **9.** Color Coding Makes proper identification and staff training easier.
- **10.** Low Entry Cost No costly set-up or capital investment means you can get started right away!

Go Dispenser-Free Now!

Get your cleaning staff started right with Stearns GS 5-Point Green Cleaning System. Switching your operation over to One Packs™ couldn't be easier: there are no costly equipment, special training, or fixed water hook-ups required. The simplicity, standardization, and performance make the 5-Point System the easiest program on the market to introduce into your facility.

Take the next step. Contact a qualified Stearns representative today, and get started!

Each kit includes: 10 packs each of #2385102 GS Restroom & Bowl Cleaner Concentrate, #2384006 GS Window Cleaner Concentrate, #2385300 GS Extra-Strength Cleaner Concentrate, #2390201 Pathostat 64- Disinfectant/Cleaner/Sanitizer, and 30 packs of #2384600 GS Neutral Cleaner Concentrate. Kit also includes four silk-screened bottles and sprayers, SDSs, GS 5-Point Training and Safety Guide, two pack openers, and a mixing



Simplify Distribution



Each One Packs™ Express carton includes 10 packs of a single 5-Point premeasured product, packaged 10 cartons per case. The handy 10-packs simplify distribution to:

- Remote sites
- Franchises
- Mobile crews
- Part-time employees
- Multi-store locations
- Multi-building campuses
- Facilities with limited custodial storage





Quart'r Packs®, a quicker and simpler dilution control system for spray-and-wipe cleaning. A complement to our Water Flakes® line, each packet of Quart'r Packs® dilutes with one quart of water.

Now available in five formulations:

- Extra-Strength Cleaner
- Neutral Cleaner
- Powdered Detergent/Disinfectant
- Restroom & Bowl Cleaner
- Window Cleaner







ONE PACKS WATER FLAKES QUART'R PACKS. QUIK TANK

Stearns Packaging Corporation

4200 Sycamore Avenue (53714) • PO Box 3216 • Madison, WI 53704-0216

Toll-Free 800-655-5008 • Local 608-246-5150 • Fax 608-246-5149 • www.stearnspkg.com